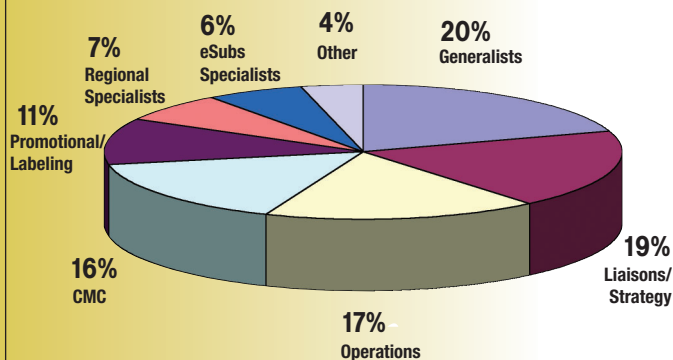


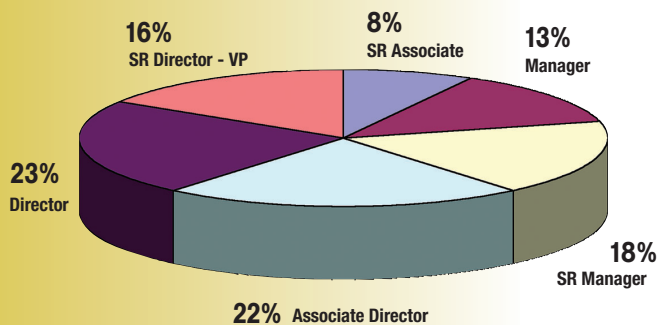


Our greatest **COMPETITIVE ADVANTAGE** is our ability to **FOCUS AND DEDICATE OURSELVES TO RX REGULATORY AFFAIRS SEARCH**. Three factors distinguish Opus Regulatory from other search firms:

### FUNCTIONS



### LEVELS



### Extensive Training

Opus Regulatory search consultants complete an intensive regulatory affairs course and pass a comprehensive exam prior to starting executive recruitment training. Professional development includes executive guest round tables covering industry trends and organizational processes. Beginning in 2010, Opus Regulatory will conduct annual industry surveys to address regulatory staffing challenges and best practices.

### Market Intelligence

Opus Regulatory works exclusively with companies developing prescription human therapeutics. Every day, we speak with hundreds of RA executives. We recognize that each company's regulatory department is different, both organizationally and culturally. We hear about the agency and interdepartmental challenges you face, and the risks that come with 12-year product cycles. As a result, we're always on top of what's happening in this market.

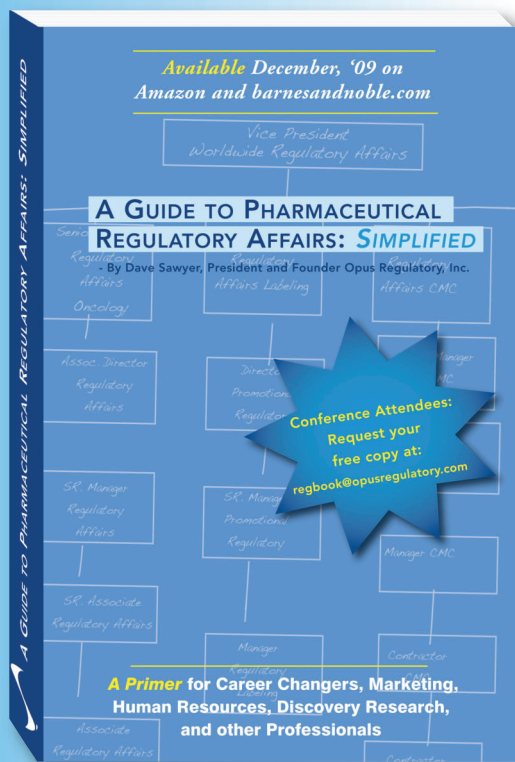
### Time of Delivery and Quality

We continue to develop a vast national network of Rx regulatory professionals by channeling all of our resources in one clear direction. Our thorough candidate screening process includes behavioral-based questions relevant to your department's specific challenges. Our extensive network and rigorous qualification process allow us to move quickly and efficiently without sacrificing quality.

**Opus Regulatory offers retained search, contingency placement and project consulting**

# A GUIDE TO PHARMACEUTICAL REGULATORY AFFAIRS: SIMPLIFIED

- By Dave Sawyer, President and Founder Opus Regulatory, Inc.



## Discovery Scientists, Technicians and other R&D Professionals:

Round-out your product development knowledge; see the regulatory submission processes from a different perspective.

## Marketing and other Business Units:

Obtain a greater appreciation for promotional regulatory and risk management; view the regulatory role within a business development context.

## Human Resources and Finance:

Improve candidate qualification and hiring efficiencies; recognize the real value that top RA professionals bring to your organization.

## Career Changers and Students:

Acquire a basic overview of the regulatory profession prior to starting an involved job search; review the RA basics before beginning a more advanced curriculum.

## Outside Consultants and Vendors:

'De-mystify' the regulatory organization and role; facilitate greater communication with clients while adding value to your services.

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Available December '09 on  
Amazon and barnesandnoble.com

